# VALUATION REPORT

10 February 2008

Prepared for Waka Baryu

Prepared by

Takashi Yamaguchi (Valuer)

Value Workers, Inc.

20-1-303 Kitamachi, Shinjuku, Tokyo, 162-0834 Japan

Pursuant to your request, I have prepared a summary report of a complete valuation for the subject property. The attached report details the scope of work, level of reporting, definition of value, valuation methodology, and pertinent data researched and analysed in the development of this valuation.

(Signature)

(Note)

The forecasts, projections, or operating estimates contained herein are based on current market conditions. These forecasts are, therefore, subject to changes with future conditions.

### Certification

I certify to the best of my knowledge and belief that:

- 1. The statements of fact contained in this report are true and correct.
- 2. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are my personal impartial, and unbiased professional analyses, opinions, and conclusions.
- 3. I have no present or prospective interest in the property that is the subject of this report, and no personal interest with respect to the parties involved.
- 4. I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- 5. My engagement in and compensation for this assignment were not contingent upon developing or reporting predetermined results, the amount of the value estimate, or a conclusion favouring the client.
- 6. My analyses, opinions, and conclusions were developed, and this report has been prepared in conformity with IVS (International Valuation Standards).
- 7. I have the knowledge and experience to complete the assignment competently.
- 8. No one provided significant professional assistance to the person(s) signing this report.

Signature:

Date of certification: 10 February 2008

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- I. Final Opinion, Definition of Value, Effective Date, etc.
  - 1. Final Opinion of Value, Definition of Value.

< Final Opinion of Value >			
JPY 92,200,000	(In terms of cash) (Excluding consumption tax)		
, ,			
AUD 960,117	(AUD1 = JPY96.03)		

(Date of the rate: 08 Feb 2008)

< Type and Definition of Value >

For the purpose of this report, market value is defined as follows:

:

Marker Value is the estimated amount for which a property should exchange on the date of valuation between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently, and without compulsion.

2.	Effective Date of Valuation	:	08 February 2008
3.	Reasonable Exposure Time	:	Around 6 months

4. History of Subject Property

According to the public registry book:

Subject condominium was built on 14 March 2003, and Sadamasa Kagami bought it on 29 May 2003. At that time, sale price of the subject property was JPY82,500,000. (including consumption tax)

Afterwards, Subject property has not been transferred to any other entities.

II. Scope of Work

This valuation is performed based on the following conditions.

1. I checked the location and area (sq.m.) of the subject property with the: Public Registry Book Property Tax Notice Public Sectional Map Registered Land Surveyed Map Registered Building Drawings; and contract at the Newly Built Sales.

- 2. I conducted inspection on the subject property (exterior).
- 3. I researched and analysed the real estate market in the comparable areas.
- 4. I collected and examined a lot of recent sale/lease comparables in this area. (Additional contents are included in each section of this report)

### $\blacksquare. \quad Identification of the Property$

### 1. Land

### Address : 1-2-3 ABCD, EF-ward, Tokyo

<legal description=""></legal>	(so	q.m.: square meter)
Lot Number	Category of Land	Area (sq.m.)
1-2-3 ABCD, EF-ward, Tokyo (東京都EF区ABCD一丁目2番3)	Building site	(Registered Area) 3,092.16
	Т	otal 3,092.16

X

### 2. Building

<legal description=""></legal>	(sc	[.m.: s	quare meter)
Location, House Number	Structure, Category	Are	ea (sq.m.)
		(Regi	stered Area)
1.2.2 APCD EE word Tokyo	Reinforced concrete	1F	1,125.20
1-2-3 ADCD, EF-walu, Tokyo	Flat roof	2F	1,081.36
(EF区ABCD一丁目2番地3)	8 story	3F	942.70
Building Name: Great Maison		4F	801.15
		5F	664.21
(建物の名称: グレートメゾン)		6F	596.88
		7F	518.43
		8F	450.81
		Total	6,180.74

# 3. Subject property

In this valuation, subject property to estimate is following unit.					
Unit Number: EF一丁目2番3	Unit Number: EF一丁目2番3の608				
Unit Name: 608					
Category: residence					
Area written in the contract: (wall-centre-measurement) $77.91 \text{ m}^2$					
Area written in the registry book: (wall-inside-measurement) $74.16 \text{ m}^2$					
In this valuation, area depends on wall-centre-measurement. $77.91 \text{ m}^2$					

,**.** , . C 11

### 4. Description on the property tax notice

						(sq.m., JPY)
		Area	Assessed value	Tax base	Rate	Tax/year
Land	Fixed property tax	40.22	41,000,000	2,653,312	1.4%	37,100
Land	City planning tax	40.32		5,668,587	0.3%	17,000
Dida	Fixed property tax	× 74.10 00.000 000	22,600,000	10,372,375	1.4%	145,200
Blag.	City planning tax	74.10	23,600,000	10,372,375	0.3%	31,100
			64,600,000			230,400

**IV**. Property Right Valued

Fee simple[Occupant: Owner]In Japanese law (Act on Building Unit Ownership, etc.): Building unit<br/>ownership, Share in a common element, and Right to use the grounds.

V. Owner on the Registry Book

As of 25 January 2008 Sadamasa Kagami Address: 2-19-20 Kanteigaoka, XYZ-ku, Tokyo

VI. Date of Inspection and Report

01 February 2008	(Date of Inspection)
10 February 2008	(Date of Report)

**W**. General Assumptions and Limiting Conditions

This valuation has been developed under the following general assumptions and limiting conditions:

1. Valuation of owner-occupied condominium unit.

Subject land and building are occupied and used by the owner. This valuation is developed under the condition that the properties are free of any rights other than ownership.

- 2. Area (size) of land and building depends on the public registry book. That of individual area depends on the wall-centre-measurement in the contract.
- 3. The property is evaluated free and clear of any or all liens or encumbrances (unless otherwise stated).
- 4. The forecasts, projections, or operating estimates contained herein are based on current market conditions. These forecasts are, therefore, subject to changes with future conditions.
- 5. Physical test for checking hazardous materials, which may or may not be present on the properties, has not been performed. The value estimated in this report is predicated on the assumption that no hazardous materials are on or in the properties that would cause a loss in value. No responsibility is assumed for such conditions or for any expertise or engineering knowledge required to discover them.

- 6. Any unknown conditions existing at the time of inspection could alter the value. No responsibility is assumed for latent defects of any nature which may affect value, nor for any expertise required to disclose such conditions.
- 7. Valuer who performed this valuation has no present or prospective interest in the subject property. Compensation for the valuer is not contingent on the reporting of a predetermined value or direction in value that favours the cause of the client. This valuation is performed in a manner that is independent, impartial and objective.
- ₩. Purpose and Intended Use of the Valuation

Purpose and Intended Use of this valuation is to assist the financial institution in assessing the collateral value.

■ Intended User(s)

This report is intended for use only by the lender/client.

#### X. Valuation Process

#### 1. General Factors

< Economic conditions >

In Japan, poor economic conditions had continued about 1.5 decades since the collapse of the bubble economy (from 1991). Government had introduced various anti-deflation measures. Bank of Japan had continued ultra-low-interest rate policy. But, as a whole, Japanese economy had been under severe condition for a long time.

But recently flattening-off trend is becoming clearer. Stock price had hit the bottom in 2003 and then it turned up. Corporate activities also turned up.

Afterwards, US subprime loan problem came to light in the latter half of 2007, and its influence on the world economy is concerned, nowadays.

According to the "Cabinet Office Economy Watchers Survey" in January 2008, on the whole, the economy is recovering moderately.

< Land price trend >

Also, in real estate dealing market, after the collapse of the bubble economy, demand had diminished under the sluggish economy. Although the transition of

land price differs with areas, decline trend continued for over ten years.

But recently flattening-off trend is becoming clear in the metropolitan areas. And there seems Mini-bubble-phenomenon in some particular areas.

According to the public survey of land price as of 1 July 2007, national average of residential land price declined by 0.7% per year, and commercial land price rose by 1.0% per year. The average land price seems to be ending its declination of 16 consecutive years.

Main cause of it is that the three metropolitan areas (Tokyo, Osaka, and Nagoya) where demands for condominiums and offices are steady have pushed up the average land price. Average land price of the commercial area of these areas rose by 10.4% per year. In Tokyo it rose by 17.2%, and in Osaka it rose by 10.4%. The land price began to rise in the local core cities such as Sendai and Fukuoka. Land price deflation after the collapse of the bubble economy seems to be finished in these major areas.

On the other hand, in local areas, land price declined both in the commercial areas and residential areas, 15 years in a row. Decline trend is continuing still in these areas. Diversity became larger between measure areas and local areas.

One of the main factors of the land price rising in the three metropolitan areas is the huge investment money. Investment money concentrated on the real estates that would generate yield and gain. On the other hand, in local areas where populations are decreasing, yields could not be expected, so the investment money also could not be expected.



< Transition of Published land price near the subject property >

< Market trend of real estate investment such as J-REIT > J-REIT (Japan Real Estate Investment Trust) was founded in 2001. The new listing increased rapidly from 2005 to 2006, and the market price rose remarkably from the latter half of 2006 to the first half of 2007.

However, the US subprime loan problem came to light in June, 2007. The worldwide financial crisis occurred and the market changed into decline.

< Average Cap-Rates of newly purchased J-REIT properties >

The average Cap-Rates of Direct Capitalization Method that were used in the valuations of J-REIT's newly purchased properties in the past 3 years in Tokyo 23 wards are as follows.

<Residential Property>

Years old	Story	Number purchased	Sum of the purchase price	Sum of the valuation value	Average Cap-Rates
under 10 years	under 20 story	437	¥779.9billion	¥781.9billion	4.93%
10 years or more	under 20 story	125	¥97.8billion	¥99.2billion	5.41%
under 10 years	20 story or more	8	¥99.6billion	¥100.1billion	4.63%
10 years or more	20 story or more	4	¥35.8billion	¥35.9billion	4.63%

< Condominium market trend >

According to the National Real Estate Information Centre, the average unit price of the new condominiums in Tokyo metropolitan area rose by 13.8% per year in 2007.

In Tokyo 23 wards it rose by 22.50%. In Tokyo Santama Area it rose by 11.6%. In Kanagawa Prefecture, it rose by 8.4%. In Saitama Prefecture, it rose by 9.3%. In Chiba Prefecture, it rose by 14.7%. In Ibaraki Prefecture, it rose by 11.5%.

< Transition of average unit price of newly built condominiums in this area > In this table we can see the transition of average unit price of newly built condominiums in this area.

< EF	? Ward	1>	10,000yen	10	10,000yen/3.3sq.m.			10,000yen	sq.m.
Year	Bldg.	Units	JPY	sq.m.	U. Price	Index	Rate/Year	Av. Price	Av. Area
1990	6	141	2,115,185	5,704	1,225.9	100.0		15,001	40.5
1991	3	25	450,108	1,384	1,075.1	87.7	△ 12.3	18,004	55.4
1992	1	15	71,820	337	704.5	57.5	△ 34.5	4,788	22.5
1993	8	165	1,543,402	9,940	513.3	41.9	△ 27.1	9,354	60.2
1994	12	380	2,422,532	21,105	379.5	31.0	△ 26.1	6,375	55.5
1995	8	244	1,361,089	13,881	324.1	26.4	△ 14.6	5,578	56.9
1996	34	919	5,999,875	58,916	336.7	27.5	3.9	6,529	64.1
1997	65	1,652	10,529,130	106,275	327.5	26.7	△ 2.7	6,374	64.3
1998	61	1,075	5,816,330	62,291	308.7	25.2	△ 5.8	5,411	57.9
1999	71	1,995	11,248,900	111,150	334.6	27.3	8.4	5,639	55.7
2000	70	1,909	10,034,400	112,289	295.4	24.1	△ 11.7	5,256	58.8

2001	54	1,443	8,720,414	81,576	353.4	28.8	19.6	6,043	56.5
2002	38	1,113	5,737,710	56,583	335.2	27.3	△ 5.1	5,155	50.8
2003	51	1,584	6,334,565	67,488	310.3	25.3	△ 7.4	3,999	42.6
2004	52	1,279	6,300,076	61,918	336.4	27.4	8.4	4,926	48.4
2005	26	617	3,565,392	35,185	335.0	27.3	△ 0.4	5,779	57.0
2006	9	209	2,004,580	16,338	405.6	33.1	21.1	9,591	78.2
2007	13	277	4,619,550	24,663	619.2	50.5	52.7	16,677	89.0

#### 2. General Condition of Community

#### < History of EF Ward >

EF Ward was born in 1932 as a ward of Tokyo City. It is located in the east of Tokyo, and southwest of Tokyo-23-wards. It has a total area of 15.11 square kilometres, and is located on the Yodobashi-tableland of which altitude is 30 to 60 meters.

After the World War II, the commercial area around the EF Station had recovered as a place of popular resort. After 1960s, high-rise buildings had been constructed rapidly. After the Tokyo-Olympics in 1964, urban renewal constructions had been continued. Afterwards, it has grown into one of the most famous commercial areas in Japan.

EF Ward also includes some of the most famous high-grade residential areas in Tokyo. Especially, Shoto area and Yoyogi-uehara area are famous high-grade residential areas.

And EF Ward is also a famous educational city in which many cultural facilities, foreign embassies, and universities are located.

#### < Population >

At the peak, EF Ward had population of around 285,000 and number of household of 93,000 in 1963. Afterwards, the population had decreased (particularly in the bubble era). It was backed by the decline of birth rate, progress of the aging society, and rapid land price hike.

But, after 1997 the population increased under the land price decline. Particularly, the number of household increased according to the increase of nuclear families. The average household is 1.7 recently. In 2007, the population is 197,852, and the number of household is 117,776.

Year	Population	Household
30/Jun/1980	240,418	112,591
30/Jun/1985	232,531	114,440
30/Jun/1990	207,822	104,465

30/Jun/1995	184,880	96,515
30/Jun/2000	187,948	103,894
30/Jun/2005	194,891	113,023
30/Jun/2006	197,620	116,850
30/Jun/2007	197,852	117,776

#### < Transportation >

JR Yamanote Line, JR Chuo Line, JR Saikyo Line, JR Shonan-Shinjuku Line, Tokyu-Toyoko Line, Tokyu-Den-en-toshi Line, Keio Line, Keio-Inogashira Line, Odakyu Line, Ginza Subway Line, Hibiya Subway Line, Chiyoda Subway Line, Hanzomon Subway Line, Shinjuku Subway Line, and Oedo Subway Line run through this ward.

Now new subway line (Fuku-toshin Subway Line) is under construction. Operation is scheduled to start in June, 2008. It will connect three big stations i.e. PQR, STU, and EF.

Municipal bus line and private bus lines are running throughout the ward. Traffic system is quite convenient in this ward.

#### <Roads >

Gaien-nishi-dori Avenue (prefectural belt line), Meiji-dori Avenue (prefectural belt line), Yamate-dori Avenue (prefectural belt line), Koshu-kaido Avenue (national road), Route 246 (national road), Expressway No.3, and Expressway No.4, etc., run through this ward.

#### < Infrastructure >

The diffusion of public water service, public sewage service, and city gas service are almost 100%.

#### < Commercial Base >

Harajuku area and Jingumae area are one of the most famous fashion centres in Japan. Shopping area along the Omotesando Street is changing into the most famous high-class fashion centres in Japan. Commercial area around the Ebisu Station is a famous business and shopping area. Area around the Daikan-yama Station has been redeveloped into a fashionable commercial area. Yoyogi area is located near the Shinjuku Station and new high-rise buildings has been constructed recently.

#### < Trading area and Customers >

Commercial areas in EF Ward have broad trading areas which expand to Tokyo,

Kanagawa, and Japan.

< Future Trend >

EF Ward had been a famous commercial and residential area for a long time. Many head offices of IT related industries are concentrated in this ward. And, nowadays, construction project of a new subway line, reconstruction project of the Tokyu-Bunka-kaikan, redevelopment project of the Sakura-gaoka area, etc., are proceeding.

This ward would keep the supremacy also in the future as one of the most famous commercial and residential area in Japan.

#### 3. Location and Transportation

Nearby railroad station: EF station on the JR Yamanote Line Direction and distance (road line) from the nearby railroad station: Northeast About 650 m

- 4. General Condition of Subject Neighbourhood
  - (1) Range

I identified the subject neighbourhood in the following range on the front street, starting from the subject property.

West	About	150 m
East	About	150 m

- (2) Characteristics of the Subject Neighbourhood
  - < Street condition >

Paved public road of 8m width is considered to be standard in this area, and arrangement and continuity of the streets are rather good.

< Access >

Access to the nearby railroad station:	Considerably good
Access to the nearby shopping centre:	Considerably good
Access to the public offices:	Considerably good

< Environmental conditions >

High-rise condominium buildings are located in this area. This area is allowed to use a higher Maximum Floor Area Ratio to build condominiums.

< Standard use of land in the area>

Width of the road:	8m width public road
Standard lot size:	Around 5000 square meters
Standard use:	Site of a condominium

< Future trend >

Few factors are observed which change the subject neighbourhood in the near future.

5. General Condition of Subject Property, and Zoning

The property-specific value factors of subject land are as follows.

- (1) Street conditions
  - < Lot classification >

Lot which fronts to three streets

< Condition of the streets >

Direction	Width	Pavement	Classification	Ground height
West	around 10.0m	Paved	Public road	Equal level
South	around 8.0m	Paved	Public road	Equal level

- (2) Lot conditions
  - < Topography >

Nearly flat

< Shape >

Close to trapezoid

- < Dimensions > Around 90 m X 70 m
- (3) Lifeline

< Electric power service >	Served
< Public water service >	Served
< Public sewer service >	Served
< City gas service >	Served

#### (4) Zoning Districts

< Designation as the City Planning Area >

Designated ... Located in the: Urbanization Area

The City Planning Area is the place to which the city plan is designated and the City Planning Law and other related laws are applied. City planning can in principle only be carried out in a City Planning Area. The City Planning Area, whose purpose is to regulate city development and prevent urban sprawl, is divided into 2 areas: the Urbanization Area and the Urbanization Control Area. The City Planning Areas that have not been divided are called the Undivided City Planning Area.

< Local Zoning Regulations >

Range: Whole subject land

Basic Zoning:

The subject property is located in an area designated as the:

Second-type Residential Zone

This zone is targeted at the residential areas where shops and offices coexist. This zone is established to provide living areas where developments are regulated mainly to protect residential environment.

<Building Restriction>

Maximum Building Coverage Ratio:60 %Maximum Floor Area Ratio:200 % ... \*\* Restriction by the front street width:Not applied(Article 52, 2nd clause of the Building Standards Law)

(5) Present use of the land Site of a condominium

#### (6) Subject Building

- < Completion of construction > February 1, 2003 (5.0 years old)
- < Grade of materials and construction > Considerably good
- < Present use >

Condominium unit

- < Maintenance and management > Considerably good
- < Degree of depreciation > Considerably good

- 6. Highest and Best Use
  - < Highest and Best Use of the Land as though Vacant >

I think the Highest and Best Use of the subject land as though vacant is the use as the site for condominium.

< Highest and Best Use of the Subject Property as Improved >

I think the Highest and Best Use of the subject property as improved is the use as the condominium unit.

7. Application of Valuation Methods

In this valuation, I applied Cost Approach, Market Approach, and Income Approach to estimate the value of subject property.

#### A. Cost Approach

#### i. Value of the Condominium

a. Land Value

In this valuation, I applied Market Approach and Income Approach to estimate the value of subject land.

In built-up areas, we can hardly apply Cost Approach for lands. It is common also in other countries.

#### (1) Market Approach (Land)

I collected a lot of comparables of land transaction in the subject and comparable neighbourhoods. Then, I compared the subject land with the comparables from the viewpoint of market-specific value factors and property-specific value factors.

And I estimated the "Value indicated by the Market Approach" for:

... JPY 1,384,000 per sq.m. .. See Sheet- I

#### (2) Income Approach (Land Residual Method)

On the assumption of construction of an office building for rent, land value was indicated by the land residual method.

All expense was deducted from all income which would be generated from the assumed improved property, and Net Operating Income (NOI) was indicated. Then NOI that belongs to the building was deducted from it, and NOI that belongs to the land was indicated. NOI that belongs to the land was divided by appropriate capitalization rate.

And I estimated the "Value indicated by the Income Approach" for:

... JPY 1,360,000 per sq.m. .. See Sheet- II

#### (3) Reconciliation

Diversity resulted among indicated values.

Sales Comparison Method was applied with comparative study of many recent comparables. Various comparisons were performed suitably by checking the value factors. They are credible and reliable. So, the indicated value reflects the reality of the market at the effective date of the valuation.

The Value indicated by the Income Capitalization Method is the total present value of net return expected from the subject land in the future. It is considerably difficult to forecast the future NOI. However, it reflects the income-producing capacity in which the essence of the economic value is created. Therefore, it must be esteemed as a verification means of value.

I re-examined each stages of valuation process objectively and critically, and reconsidered the feature of the methods and data.

Gov. published land price was also taken into account. And I estimated the value of subject land to be:

Unit Value
Land Area
Land Value

...
1,384,000 per sq.m.
X
3,092.16 sq.m. ≒
JPY 4,279,500,000.

b. Reproduction Cost of the Building

Materials of the building, the grade of construction and the trend of the building costs were examined, and I estimated the subject building reproduction cost as follows.

Japanese real estate market is now under the condition that is not easily foreseeable due to the economic uncertainty. In addition, as a result of the revision of the Building Standards Law in June 2007, building confirmation procedures stagnated.

Construction-cost-hike came to light in the latter half of 2007. Contractors' estimates soared by 10% to 20% until the end of 2007. One major factor is the price-hike of construction materials such as steel according to the increased demand in emerging economies such as China. Another major factor is the stagnated building confirmation. Since the number of constructions decreased sharply in a short term, contractors started to raise their charge to avoid their financial troubles.

In this valuation, although depending on the standard cost, cost hike is also taken into account, I estimated the reproduction cost as follows.

	Unit Cost		Total Floor Area		Building Cost		
	257,000 per sq.m.	Х	6,180.74 sq.m.	÷	JPY 1,588,500,000		
Ord	inary overheads of the	cond	ominium construc	ction	were estimated to be:		
$\rightarrow$	20% of the sum	of L	and Value and Bu	uildi	ng Cost.		
$\rightarrow$	4,279,500,000	+	1,588,500,000	÷	JPY 5,868,000,000		
$\rightarrow$	5,868,000,000	×	20%	÷	JPY 1,173,600,000		
Reproduction cost which includes ordinary overheads was estimated to be:							
$\rightarrow$	1,588,500,000	+	1,173,600,000	≒	JPY 2,762,100,000		

c. Reproduction Cost of the Condominium

The land value indicated by (a.) were added to the reproduction cost of the subject building indicated by (b.), and I estimated the Reproduction cost of the subject property to be:

 $\dots$  4,279,500,000 + 2,762,100,000 = JPY 7,041,600,000.-

d. Depreciation

Depreciated value (based on physical, functional, economical factor, which is estimated by the methods based on economic life and observation) was deducted from the reconstruction cost of the subject property, and I estimated the "Value indicated by the Cost Approach" of the whole condominium to be...

... JPY 6,747,000,000.-

(Items)

Land value .. JPY 4,279,500,000.-Building value .. JPY 2,467,500,000.-

<Calculation process>

Land	Devaluation acc	cording to t	he uns	suitabl	le use	e: 0% is	estima	ted
	4,279,500,000	Χ	100%	≒ J	PY 4	,279,500	,000	
Building	Straight line me	ethod						
	Salvage value o	of skelton:		0%	is es	stimated		
	Salvage value o	of installation	ons:	0%	is es	stimated		
skelton:	2,762,100,000	X 0.80	Χ (	1 -	5.0	/ 100	) ×	100%
	+ 2,20	)9,680,000	Х	0%	÷	JPY 2,09	99,200	,000
install.:	2,762,100,000	X 0.20	Χ (	1 -	5.0	/ 15	) ×	100%
	+ 552	,420,000	Х	0%	÷	JPY 368	,300,0	00
				subto	otal	JPY 2,46	57,500	,000
Γ	Devaluation base	d on observ	vation:	0%	is es	stimated		
skelton:	2,099,200,000	Σ	K 1	00%	÷	JPY 2,09	99,200	,000
install.:	368,300,000	Σ	K 1	00%	÷	JPY 368	,300,0	00
				subto	otal	JPY 2,46	57,500	,000
Marketabil	ity as a combine	d property						
Γ	Devaluation acco	rding to the	e comb	oinatic	on:	0% is	estima	ted
Land	4,279,500,000	Σ	K 1	00%	÷	JPY 4,27	79,500	,000
Building	2,467,500,000	Σ	K 1	00%	÷	JPY 2,46	57,500	,000
				Tot	al	JPY 6,74	17,000	.000

e. Ratio of Utility

I evaluate the ratios of util	ity as below.	See Attached	Sheet-III
Floor utility ratio:	0.102811		
Situation utility ratio:	0.132774		

#### ii. Value of the Subject Unit

Whole condominium value was multiplied by Floor utility ratio and Direction utility ratio, and I estimated the "Value indicated by the Cost Approach" to be...

Whole condo value	Floor		Situation			
6,747,000,000	×	0.102811	×	0.132774	÷	JPY 92,100,000

#### B. Market Approach

Sales Comparison Method was applied with comparative study of many recent comparables. Various comparisons were performed suitably by checking the value factors. They are credible and reliable. So, the indicated value reflects the reality of the market at the effective date of the valuation.

And I estimated the "Value indicated by the Market Approach" to be...

... JPY 92,200,000.- .. See Sheet-IV

Note:

Along with the market recovery, investment money flowed into the skyscraper condominiums in the central Tokyo, and their price soared.

The resale prices have exceeded the prices of their new condo sales. Sometimes it has been higher by 70% to 110%.

However, the property investment declined as the subprime loan problem came to light.

So, in this valuation, -25% sale condition adjustments were applied to the comparable of which cap-rates were too low.

Note:

2003 when this condominium was newly sold is the time when the average sale price of the newly built condominiums in this area had been lowest after the bubble economy collapsed.

<Average sale price in EF Ward (JPY10000/3.3sq.m.)>



#### C. Income Approach (Direct Capitalization Method)

All expense was deducted from all income which would be generated from the subject property, and the Net Operating Income (NOI) was indicated. Then the NOI was capitalized by the appropriate capitalization rate.

And I estimated the "Value indicated by the Income Approach" to be...

... JPY 94,800,000.- ... See Sheet-V

#### D. Income Approach (DCF Method)

The future income, expense, capital expenditures, etc. were analysed. And the future cash flow which subject property would generate was indicated. Then the Net Cash flow was discounted to the present value by the appropriate discount rate.

And I estimated the "Value indicated by the Income Approach" to be...

.. JPY 90,900,000.- .. See Sheet-VI

#### E. Reconciliation and Final Opinion of Value

As above mentioned,	
Value indicated by Cost Approach:	JPY 92,100,000
Value indicated by Market Approach:	JPY 92,200,000

Value indicated by Income Approach (Direct):	JPY 94,800,000
Value indicated by Income Approach (DCF):	JPY 90,900,000

Diversity resulted among indicated values.

Cost Approach was applied with comparative study of many recent land sales. Various comparisons were performed suitably by checking the value factors. They are credible and reliable. And building value was indicated by suitable calculation. So, the indicated value has reliability. This indicated value is respected in sales of owner occupied properties other than condominium in

Sales Comparison Method was applied with comparative study of many recent comparables. Various comparisons were performed suitably by checking the value factors. They are credible and reliable. So, the indicated value reflects the reality of the market at the effective date of the valuation. This indicated value is respected especially in owner occupied condominium unit in Japan.

Income Approach indicates the total present value of net return expected from the subject property in the future. It is considerably difficult to forecast the future NOI or Net cash flow. However, it reflects the earning power in which the essence of the economic value is created. This indicated value is especially respected in sales of leased fee properties in Japan. Therefore, it must be

I re-examined each stages of valuation process objectively and critically, and reconsidered the feature of the methods and data. And, I estimated the value of the subject property to be:

.. JPY 92,200,000.-

Values were divided in proportion to the value indicated by Cost Approach. Land value .. 92,200,000 X 4279.5  $\div$  6747.0  $\doteq$  58,500,000 Building value .. 92,200,000 X 2467.5  $\div$  6747.0  $\doteq$  33,700,000 (Excluding consumption tax)

## Land Sale Comparables Analysis

Sheet I – 1

			ation	Cotoro	nu aiza data	Sale	price	Sale condit	Time adjus	Standard	Market	Adjusted	sale price	Adjusted price	e Property	Indicated
		LOC	ation	Catego	ry, size, date	(	A)	ions (B)	tment (C)	izing(D)	factors (E)	A×B×	C×D×E	mean	factors	Land value
				category	building site			100	140	100	100					
С	Α	LP1-	-chome,	size	826.54sq.m.	1	,378,033	100	100	100	120	1	,607,705			
0			EF-k	u date	Nov 30,2005		JPY/sq.m.	100	100	(1)	(2)		JPY/sq.m.			
m	Б		- la - ma -	category	building site	1	605 500	100	133	100	100	1	552 101	1 520 00	90	1 204 000
р	В		-cnome,	SIZE	340.85sq.m.	I	,090,088	100	100	120		1	,000,121	1,538,00		1,384,000
а				u date	Aug 07,2000		JP 1/ sq.m.	100	120	100	100		JP 1/sq.m.	JP 1/ Sq.	m. U	JP t/sq.m.
r	C	FF 4	-chome	category	748 49sq m	1	319 323	100	100	<u> </u>	121	1	453 800			
i	U		EF-k	Size u data	May 10 2007		JPY/sam	100	100	90 (5)	6		,400,000			
s		Gy Publiche		category	huilding site				103	100	100		01 17 3q.m.		90	
о	N	GV. Publishe		size	358 00sg m	1	453 846	_	100	100	102		_	_	100	1 321 000
n	u		FF-k	u date	Jan 01 2008		JPY/sam		100	$\overline{7}$	8		JPY/sa.m.		(1)	JPY/sam
				category	0011 01,2000		er i, equin		103	100	100		e, eq		90	or 17 oq.m.
	ß			size				_	100	100	100		_	_	100	0
	10			date	Jan 01.2008		JPY/sq.m.			(9)	(10)		JPY/sq.m.		(1)	JPY/sa.m.
	Property-specific value factors					nd standa	ardizing (	D)		Marke	et-specific v	alue fact	ors (E)			· · ·
				environ-	1.12			<u> </u>			environ-	1.11			Me	mo
		street	access	ment	regulation	site	other	total	street	access	ment	regulation	other	total		
		100	100	100	100	100	100	100	100	100	100	100	100	100		
	Α	100	100	100	100	100	100	100	100	100	100	120	100	120		
								1						2		
_		100	100	100	100	100	100	100	100	100	100	100	100	100		
F	В	100	100	100	100	120	100	120	100	101	100	120	100	121		
а								3						4		
С		100	100	100	100	100	100	100	100	100	100	100	100	100		
t	С	100	100	100	100	90	100	90	100	101	100	120	100	121		
0								(5)						6)		
r		100	100	100	100	100	100	100	100	100	100	100	100	100		
s	α	100	100	100	100	100	100	100	100	102	100	100	100	102		
								(7)						(8)		
	~	100	100	100	100	100	100	100	100	100	100	100	100	100		
	β	100	100	100	100	100	100	100	100	100	100	100	100	100		
		100	100	100	100		100	(9)						U		
	Ļ_	100	100	100	100	90	100	90	Memo							
	Sub	100	100	100	100	100	100	100								
	0)							$\square$								
	Time	adjustmen	t		01 Jac	111ary 200	∩6 ~	31 Dec	ember 200	6	+ 10 20	6				
		agaoanon	~		01 Jar	1000  mary  200	)7 ~	31 Dec	ember 200	7	+ 26 0					
					01 Jar	nuary 200	08 ~	08 Fe	bruary 200	8	+ 2.7	6				

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<u>Sheet I – 1</u>

### Value Factors

Sheet I – 2

		Comparable A	Comparable B	Comparable C	Published $lpha$	Published $eta$	Subject Land	Memoranda
	Arrangement, Continuity							
Street	Pavement							
	Other							
	Station, Bus stop							
Access	Shopping centre, City office							
	Other							
	Pollution, Noise							
Environment	Residential, Commercial							
	Other							
	Maximum floor area ratio							
Administration	Regulation factors							
	Other							
	Corner lot, etc.						+ 10	corner lot
	Shape			- 10				
0.1	Size		+ 20				- 20	
Site	Ground height					-		
	Other	~						
Othern					×			
Other								
	Arrangement, Continuity							
Street	Pavement							
	Other							
	Station, Bus stop		+ 1	+ 1	+ 2			
Access	Shopping centre, City office							
	Other							-
	Pollution, Noise							
Environment	Living Env., Commercial Env.	1						
	Other		T					
	Maximum floor area ratio	+ 20	+ 20	+ 20				
Administration	Regulation factors							
	- Other							1
Other								1
								1

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## Income Capitalization (Land Residual Procedure)

1. Co	onditions	of Lease														
	Floor	Total Area	%	Ren	ntable Area	Unit Rent	Rent / Month	R-D	Deposit	NR-Depos	sit	Sita Araa	$3.092.16 m^2$	Availab	la Araa	$3.002.16 m^2$
с	1F	1,125.20	m 89.	4%	1,006.00m <sup>2</sup>	4,704/m <sup>2</sup>	4,733,000	)	9,466,000	9,466	6,000	Sile Area	3,092.10 11	Availab	le Area	3,092.10 111
о	2F	1,081.36	m <sup>*</sup> 98.	5%	1,065.43m	4,871/m <sup>2</sup>	5,189,000	)	10,378,000	10,378	8,000	Structure				Condominium
n	3F	942.70	<u>m 98.</u>	5%	928.57m	<u>5,000/m</u>	4,643,000	)	9,286,000	9,286	6,000	otraotaro				oondonnindin
d	4F	801.15	m 98.	4%	787.99m	<u>5,147/m</u>	4,055,000	)	8,110,000	8,110	0,000	Building Area		Total		6,180.74 m <sup>*</sup>
 ⊥	5F	664.2	m 98. m² 00	2%	652.56m	<u>5,300/m</u>	3,459,000		6,918,000	6,918	8,000	_				
i		510 / 2	m <sup>2</sup> 00	Z% ∩%	500.00m	5,309/111 5,542/m²	3,140,000		0,292,000 5,622,000	0,292	2,000	<b>Building Value</b>			JPY	1,593,200,000
0	7F 8F	450.81	m 90. m 97	0% 8%	440.96m <sup>2</sup>	<u> </u>	2,810,000		5 122 000	5,032	2,000	Memo				
n	01	400.0		0.0	440.00111	0,007/11	2,001,000	,	0,122,000	0,122	2,000	In this sheet.	new highest and b	oest use	building	is assumed to
s												be constructe	ed.			
	Sum	6,180.74	m <sup>2</sup> 96.	7%	5,975.60m <sup>*</sup>		30,602,000	) (	61,204,000	61,204	4,000					
2. Ca	2. Calculation of Income 4. Calculation of Expense															
	Items					Calculation	Process		I	Items			С	alculatio	n Proces	s
	ant		DV 267	224 000		202.000 ×	10months		1 Cost	of repair	,	JPY 19,785,913	JPY 395,718,2	256 ×	0.05	
Шп	ent	JPY 367,224,000 JPY 30,602,000 × 12months 2 2 Management fee JPY 11,010								JPY 11,016,720	JPY 367,224,0	× 000	0.03			
2 Interest on JPY 1 836 120 JPY 61 204 000 x 3 0% 3 P Tay Land JPY 4,149									JPY 4,149,403	Estimate						
Refundable deposit Bldg								,	JPY 13,542,200	Estimate 1,593,	,200,000	× 0.5	× 0.017			
③ Interest on JPY 11.298.136					6	6years 3.0%	Annual Amortiz	zation)	(4) Insur	rance		JPY 1,593,200	JPY 1,593,200,0	00 ×	0.00	1
N-r	efundable	deposit	,	,	JPY 61,2	204,000 × 0.	184598			ss-A.					1 /	04
<b>④</b> P	arking lo	t fees	JPY 15,	360,000	D JPY	40,000 ×	32 × 12	months	O Vaca	incy loss	,	JPT 10,488,201	IDV 1 503 200 0	00 ×		1
<b>(5) (</b>	harges f	or							() Repla	acement-A.		.IPY 0	0F1 1,333,200,0	00 ^	0.00	1
90		on area		JPY 0	D				9 Othe	er expense		JPY 0				
6) T	otal				_				10 Tota				Unit price / Sit	e JF	PY 22.04	6/m <sup>2</sup>
(	1 ~ 5	)) '	PY 395,	/18,256	6				ັ ( 🛈	~ (9))	`	JPY 68,168,897	Expense Ratio	17	.2 %	
3. In	terest Ra	ates											·			
	- · -					H. D. I		0.0.1/	5. NOI (	Building)						
r :	Basic Ra	ite		5.0 %	g : Gro	owth Rate		0.0 %	I	ltems	Βι	uilding Value	C	alculatio	n Proces	s
a :	a : Frame 80 % na : Economic Life (Frame) 40.0 year		0.0 year	① Build	ling	JP`	Y 1,593,200,000	JPY 257,000/m <sup>2</sup>	× 6,	180.74 r						
-	(F.V	<u>′alue ∕ B.Valı</u>	e)					-	Initia	I Investment					× (	<u>1 + 0.003 )</u>
р:	Installat (I.V	ions ′alue∕B.Valı	e)	20 %	nb:Ec	onomic Life (Ins	stall.) 1	5.0 year	(2) PI-in Amor	icreasing rtization rate		0.0658908	Frame 0.058278 × 8	80 % +	0.096	Installations 342 × 20 %
m : Construction term						1	1.0 year	③ Build	ling NOI (①×②)	JI	PY 104,977,223					
6. Va	6. Value indicated by Income Approach															

(A)	NOI (Income – Expense)			=	JPY 327,549,359	Land Value:	(D)	·	50 %	÷	
(B)	NOI (Building)			=	JPY 104,977,223	Lanu value.	$(\mathbf{D})$	•	5.0 /0	-	0F1 4,200,300,000.
(C)	NOI (Land) (A) – (B)			=	JPY 222,572,136				( r-g)		
(D)	NOI (Land)	((	0.94493	=	JPY 210,315,089					(	( JPY 1,360,000/m )
	on account of constructior	ı term	(rate)								

<u>Sheet- II</u>

Sheet-II

# Ratio of Utility

Eleen	(1) Floor	2 CLA	3	(4) Others	5	<b>6</b>	<b>6</b>
Floor				Others			
	Amenity	(sq.m.)	Product	(sq.m.)	Product	Product Product	
			$(1) \times (2)$		(1)×(4)	(3)+(5)	(6)÷(6)sum
8F	1.161	440.96 m <sup>2</sup>	512.162		0.000	512.16	0.083682
7F	1.108	508.09 m <sup>2</sup>	563.123		0.000	563.12	0.092009
6F	1.074	586.00 m <sup>*</sup>	629.239		0.000	629.24	0.102811
5F	1.060	652.56 m <sup>*</sup>	691.734		0.000	691.73	0.113022
4F	1.029	787.99m <sup>*</sup>	811.091		0.000	811.09	0.132524
3F	1.000	928.57 m <sup>*</sup>	928.570		0.000	928.57	0.151719
2F	0.974	1,065.43m <sup>*</sup>	1,037.869		0.000	1,037.87	0.169577
1F	0.941	1,006.00m <sup>*</sup>	946.541		0.000	946.54	0.154655
s.sum		5,975.60m <sup>2</sup>	6,120.328	0.00m <sup>2</sup>	0.000	6,120.33	0.999999
other			0.000		0.000	0.00	0.000000
sum		5,975.60m <sup>*</sup>	6,120.328	0.00m <sup>*</sup>	0.000	6,120.33	0.999999

### (According to the floor)

# (According to the situation on the floor)

	1	2	3	4	5	6	6
No.	Direction	GLA	Utility	Others	Utility	Utility	Utility
	Amenity	(sq.m.)	Product	(sq.m.)	Product	Product	Ratio
			1×2		$1 \times 4$	3+5	6÷6sum
601	1.081	77.54m <sup>2</sup>	83.833		0.000	83.83	0.140242
602	0.982	72.62m <sup>*</sup>	71.343		0.000	71.34	0.119348
603	0.991	72.62m <sup>*</sup>	71.982		0.000	71.98	0.120416
604	1.000	72.62m <sup>*</sup>	72.620		0.000	72.62	0.121484
605	0.996	63.73m <sup>*</sup>	63.446		0.000	63.45	0.106137
606	1.095	81.83m <sup>*</sup>	89.566		0.000	89.57	0.149832
607	0.977	67.13m <sup>*</sup>	65.616		0.000	65.62	0.109767
608	1.019	77.91 m <sup>*</sup>	79.369		0.000	79.37	0.132774
s.sum		586.00m <sup>*</sup>	597.775	0.00m <sup>*</sup>	0.000	597.77	1.000000
other			0.000		0.000	0.00	0.000000
sum		586.00m <sup>*</sup>	597.775	0.00m <sup>*</sup>	0.000	597.77	1.000000

### Condo Sale Comparables Analysis

### Sheet-IV

#### Effective Date: 08/Feb/2008

	Sale price		GLA		Unit price
1	82,250,000	/	72.62	÷	1,132,608
2	72,000,000	/	63.73	÷	1,129,766
3	95,500,000	/	81.83	÷	1,167,054
4	75,000,000	/	67.13	÷	1,117,235
5	89,200,000	/	77.91	÷	1,144,911
	(JPY)		(sq.m.)		(JPY/sq.m.)

All comparables are in the same condominium project.

Value factors					Sub	Com ①	Com ②	m Com	Com ④	Com (5)	1			
	F	to station	∼3 min.	<b>∼</b> 6 mi	n. ~10	0 min.	∼15 min.							1
Location	Т		5	0		-5	-13							
	в	to bus stop	~10 min.		~15 min.		~20 min.							1
	U	· · · · · · · · · · · · · · · · · · ·	0	<b>-</b> • 6 mi	-5	) min	-10	-						H
	S	to station	$\sim 3 \text{ min.}$	~0 mi	n. ∼10	J min. _0	~15 min.							k
	<u> </u>		U Fee simp	-3 Ie	Surface right	-0	-10							Ì
Leasehold	/Fee	e simple	0		-5		-10							
Actual age	•					4			-1.0	-1.0	-1.0			
Floor loca	tion			(5	See: Ratio of Ut	ility)								
Direction/	view	ı/room	7	(5	Gee: Ratio of Ut	ility)		7.4	10.8	6.0	6.0	0.0	-2.6	
Environme	ont		Not good 5	Not so good 0	Normal −3	Good -5	Very good -10							1
Design/Co	onstr	ruction	Not good 6	Not so good	Normal 0	Good -3	Very good _6							
Sunshine/	Ven	tilation	Not good 6	Not so good 3	Normal 0	Good -3	Very good -6							
Noise/Vib	ratio	on	Not good 0	Not so good -2.5	Normal −5	Good -10	Very good -15							
Common e	elem	ents/rec.	0m <sup>°</sup> ~ −3	5m <sup>*</sup> ~ 10m <sup>*</sup> −1.5 0	~ 20m <sup>*</sup> ∼ 3	30m <sup>*</sup> ∼ 6	40㎡~ 50㎡∼ 8 10							1
Other valu	ie fa	ctors												1
			8		<b>.</b>		sum	7.4	9.8	5.0	5.0	0.0	-2.6	1
					Time adji	ustment 0	.0 %	months		11	8	4	U	1

	sale price	sale conditior	time adjustment	above adjustment	
1	1,132,608 /m	× 100 %	× 100.0 % ×	107.4 ∕ 109.8 ≒	1,107,315 (JPY/sq.m.)
2	1,129,766 ⁄m <sup>*</sup>	× 100 %	× 100.0 % ×	107.4 ∕ 105.0 ≒	1,155,326 (JPY/sq.m.)
3	1,167,054 🖊 m <sup>*</sup>	× 100 %	× 100.0 % ×	107.4 ∕ 105.0 ≒	1,193,457 (JPY/sq.m.)
4	1,117,235 ⁄m <sup>*</sup>	× 100 %	× 100.0 % ×	107.4 ∕ 100.0 ≒	1,199,672 (JPY/sq.m.)
5	1,144,911 🖊 m <sup>*</sup>	× 100 %	× 100.0 % ×	107.4 <u>∕ 97.4</u> ≒	1,262,037 (JPY/sq.m.)
				Average:	1,183,561 (JPY/sq.m.)

Indicated value:

1,183,561 (JPY/sq.m.)

×

77.91 sq.m. ≒ JPY 92,200,000.-

# Income Capitalization (Direct Capitalization Method)

	Floor	Total A	Area	%	Rentable Area	Unit Rent	Rent / Month	C-Common Area	R-Deposit	Site Area			Availab	le Area	
C o	34F		/.91M	100.0%	//.91M	JPY 5,495/ M	JPY 428,115	JPY 15,000	JPY 856,230	Structure				Cond	ominium ur
n													1	Oona	
d i										Building Are	a		Total		77.91
t i										Reproduction (	Cost			JPY	20,710,897
o										Memo					
n s															
	Sum	7	7.91 m <sup>2</sup>	100.0%	77.91 m <sup>2</sup>		JPY 428,115	JPY 15.000	JPY 856,230						
2. C	alculation	of Incom	ne		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			3. Calcu	lation of Expenses	5					
	Items					Calculation	Process		items				Calculati	on Proces	S
10	ontract		10	DV 5 12 <sup>-</sup>	7 380 IDV	129 115 X	12months	① M/M	anagement	JPY 180,	000	JPY 15,0	00 ×	12	
	/Marke	et rents	01	-1 5,15	7,300 OF 1 -	+20,115 ×	1211011015	2 W/O	ther utilities	JF	'Y 0	JP	′0 ×	12	
20	harges fo	or		JPY 180	000 JPY	15 000 ×	12months	3 Cost	of repair	JPY 120,	000	JPY 10,0	00 ×	12	
		on area						( <u>4</u> ) P.M.	ee	JF	Y O	JP	/0 ×	12	
(3) V	/S/E /Othor	utilition		J	PY 0			( <u>5)</u> L-cc	mmissions		100	A atual dua			
-	/ Other	uunnes						6 P T	av Bldg	.IPY 176	300				
(4) F	Parking lot	t fees		J	PY 0 JPY	40,000 ×	0 × 1	2ヶ月 1911 18		JF	Y 0	Actual due			
				J	PY 0			(7) Insur	ance	JPY 20	711	JPY 20.710.8	97 ×	0.001	
50	other inco	ome		J	PY 0					JF	'Y 0	JP	′0 ×	12	
6) ۱	'acancy		_	1DV 22		5 217 200 V	1 / 04	8 Othe	r expenses	JF	'Y 0	JP	′0 ×	12	
	/Collecti	on loss		JPTZZ	1,556 JP1	5,317,360 ^	1 / 24			JF	'Y 0	JP	′0 ×	12	
Op	erating in ( ① ~ @	icome	JF	PY 5,098	5,822			Operati (〔]	ng expenses	JPY 551,	111				
4. W	ACC														
C	ost of Eq	uity		8.5	% We	eight of Equity		30 % Risk-	free rate	1.5 %		Operating	expense	e ratio:	10.8
C	ost of De	bt (long te	rm)	3.0	% We	eight of Debt		70 % Real e	state premium	3.5 %	<u> </u>				
v	eighted A Cost o	verage f Capital		4.7	%			Othe	r risks	3.5 %	Cost of	Equity	8.5	%	

(A)	Net Operating Income	=	JPY 4,544,711						
(B)	Interest on R-deposit 1.5%	=	JPY 12,843	Indicated Value:	(D)	÷	4.7 %	≒	JPY 94,800,000
(C)	Levelled Capital Expenditure	=	JPY 102,748						
(D)	Net Operating Cash Flow	=	JPY 4,454,806						

Sheet-V

# Income Capitalization (DCF Method)

Sheet-VI

											(JPY)	
Category	Year	1st year	2nd year	3rd year	4th year	5th year	6th year	7th year	8th year	9th year	10th year	10th year
Income												
Contract/Market rents		5,137,380	5,137,380	5,137,380	5,137,380	5,137,380	5,137,380	5,137,380	5,137,380	5,137,380	5,137,380	5,137,380
Charges for Common area		180,000	180,000	180,000	180,000	180,000	180,000	180,000	180,000	180,000	180,000	180,000
W/S/E/ Other utilities		0	0	0	0	0	0	0	0	0	0	0
Parking lot fees		0	0	0	0	0	0	0	0	0	0	0
Other income		0	0	0	0	0	0	0	0	0	0	0
Vacancy/Collection loss		-221,558	-221,558	-221,558	-221,558	-221,558	-221,558	-221,558	-221,558	-221,558	-221,558	-221,558
Total operating income	0	5,095,822	5,095,822	5,095,822	5,095,822	5,095,822	5,095,822	5,095,822	5,095,822	5,095,822	5,095,822	5,095,822
Expense												
Maintenance/Management		180,000	180,000	180,000	180,000	180,000	180,000	180,000	180,000	180,000	180,000	180,000
W/S/E/ Other utilities		0	0	0	0	0	0	0	0	0	0	0
Cost of repair		120,000	120,000	120,000	120,000	120,000	120,000	120,000	120,000	120,000	120,000	120,000
Property management fee		0	0	0	0	0	0	0	0	0	0	0
Leasing commissions		0	0	0	0	0	0	0	0	0	0	0
Property tax for Land		54,100	54,100	54,100	54,100	54,100	54,100	54,100	54,100	54,100	54,100	54,100
Property tax for Bldg		176,300	176,300	176,300	176,300	176,300	176,300	176,300	176,300	176,300	176,300	176,300
Property tax for D.A.		0	0	0	0	0	0	0	0	0	0	0
Insurance		20,711	20,711	20,711	20,711	20,711	20,711	20,711	20,711	20,711	20,711	20,711
Other expenses		0	0	0	0	0	0	0	0	0	0	0
Total operating expenses	0	551,111	551,111	551,111	551,111	551,111	551,111	551,111	551,111	551,111	551,111	551,111
Net operating income	0	4,544,711	4,544,711	4,544,711	4,544,711	4,544,711	4,544,711	4,544,711	4,544,711	4,544,711	4,544,711	4,544,711
Operating expense ratio		10.8%	10.8%	10.8%	10.8%	10.8%	10.8%	10.8%	10.8%	10.8%	10.8%	10.8%
Interest on R-deposit		12,843	12,843	12,843	12,843	12,843	12,843	12,843	12,843	12,843	12,843	12,843
Levelled capital expenditure		102,748	102,748	102,748	102,748	102,748	102,748	102,748	102,748	102,748	102,748	102,748
Net operating cash flow	0	4,454,806	4,454,806	4,454,806	4,454,806	4,454,806	4,454,806	4,454,806	4,454,806	4,454,806	4,454,806	4,454,806
Discount factor	1.0000000	0.9569378	0.9157300	0.8762966	0.8385613	0.8024510	0.7678957	0.7348285	0.7031851	0.6729044	0.6439277	0.6439277
PV of NOC	0	4,262,973	4,079,400	3,903,732	3,735,628	3,574,764	3,420,827	3,273,519	3,132,554	2,997,659	2,868,573	
Total PV of NOC	JPY 35,24	19,628								Resale value		89,096,128
PV of Reversion value	JPY 55,65	50,319							:	Sale costs 🗧	3.00%	2,672,884
Indicated Present value	JPY 90,90	00,000	(Total PV of Ne	t Income + PV	of Reversion)				I	Demolition / T-	removal	0
										Reversion		86,423,244
Discount rate	4.5%		Standard rate	+ Area	+ Bldg. age	+ Grade	+ State	= Discount rate				
Terminal risk rate	0.5%		5.0%	-0.3%	-0.2%	0.0%	0.0%	4.5%				
			(Discount rate i	s indicated by	reflecting above	e premiums on	the standard r	rate which derive	ed from compa	rable sales data	.)	

Sheet-VI

### **Rent Comparables**

(Dwellings)

Sheet-VII

No. on map	Agreed or not	Location	Nearby Station	to station on foot	Ar	ea	Use	Floor	Frame	Bldg. Story	Bldg. Age	Rent per month	Charge for Common Area	Total Rent per month	Total Rent per month per sq.m.	Refundable [ Deposit/F	Deposit Rent
1	Agreed	Same condo			77.54sq.m	834.64sq.f.	dwelling		RC	8F	5 y.o.	JPY343,225	JPY15,000	JPY358,225	JPY4,620/sq.m.	JPY686,449	2.0 mo.
2	Agreed	Same condo			72.62sq.m	781.68sq.f.	dwelling		RC	8F	5 y.o.	JPY341,639	JPY15,000	JPY356,639	JPY4,911/sq.m.	JPY683,278	2.0 mo.
3	Agreed	Same condo			72.62sq.m	781.68sq.f.	dwelling		RC	8F	5 y.o.	JPY351,654	JPY15,000	JPY366,654	JPY5,049/sq.m.	JPY703,309	2.0 mo.
4	Agreed	Same condo			72.62sq.m	781.68sq.f.	dwelling		RC	8F	5 y.o.	JPY366,081	JPY15,000	JPY381,081	JPY5,248/sq.m.	JPY732,163	2.0 mo.
5	Agreed	Same condo			63.73sq.m	685.99sq.f.	dwelling		RC	8F	5 y.o.	JPY299,816	JPY15,000	JPY314,816	JPY4,940/sq.m.	JPY599,633	2.0 mo.
6	Agreed	Same condo			81.83sq.m	880.82sq.f.	dwelling		RC	8F	5 y.o.	JPY396,253	JPY15,000	JPY411,253	JPY5,026/sq.m.	JPY792,506	2.0 mo.
7	Agreed	Same condo			67.13sq.m	722.59sq.f.	dwelling		RC	8F	5 y.o.	JPY351,508	JPY15,000	JPY366,508	JPY5,460/sq.m.	JPY703,017	2.0 mo.
8	Agreed	Same condo			77.91sq.m	838.62sq.f.	dwelling		RC	8F	5 y.o.	JPY377,271	JPY15,000	JPY392,271	JPY5,035/sq.m.	JPY754,542	2.0 mo.
9	Agreed	Same condo			77.91sq.m	838.62sq.f.	dwelling		RC	8F	5 y.o.	JPY366,526	JPY15,000	JPY381,526	JPY4,897/sq.m.	JPY733,051	2.0 mo.
10																	
									/								

No.	Agreed or not	Rent/sq.m.	Conditi on	Time adjust.	Standardizing	Market− specific	Adjusted Rent	Average	Property-specific	Indicated Rent	Rentable Area	Indicated Rent
3	Agreed	5,049/sq.m.	100%	100%	97%	100%	4,898/sq.m.					
4	Agreed	5,248/sq.m.	100%	100%	95%	100%	4,986/sq.m.	5,024/sq.m.	109%	JPY5,495/sq.m.	77.91 sq.m.	JPY428,115
7	Agreed	5,460/sq.m.	100%	100%	95%	100%	5,187/sq.m.				*Note.	*Note.

\*Note.

\*Note.

Indicated rent	M. fee & R. cost deduction	Modified indicated rent
JPY428,115	100.0%	JPY428,115

Since this report is a sample, following pages are intentionally excluded.

City Map (Land Comparables)	App. 01
Aerial Photographs	App. 02
Topography Map	App. 03
Residential Map	App. 04
Public Sectional Map	App. 05
Registered Land Surveyed Map	App. 06
Registered Building Drawings	App. 07
Building Drawings (Subject floor)	App. 08
Copy of Road Register Book	App. 09
Document of Building Confirmation	App. 10
Copy of Public Registry Book	App. 11
Photographs	App. 12